

Philadelphia District Small Business Overview

presented by

LTC Gwen E. Baker
Commander Philadelphia District



C-17 Flight Simulator, Dover AFB
(Odyssey Intl)

United States Army Corps of Engineers North Atlantic Division
Small Business Conference
28-29 April 2008

Philadelphia Small Business FY07 Accomplishments

Total Awards \$410,573,816	Total SB Dollars	Goal%	Actual%
Small Business Awards	\$150.5M	44.8%	36.7%
Small Disadvantaged Awards	\$28.5M	19.9%	6.2%
Women-Owned Awards	\$28.7M	5.4%	7.0%
Hub Zone Awards	\$26.7M	9.2%	6.5%
Service Disabled Vet Awards	\$1.3M	1.5%	1.3%
Historically Black Colleges/MI	\$29.9K	13.9%	.33%

Philadelphia Small Business FY08 Contracting Opportunities

	Estimated \$
E. Point NJ Gabion Basket Repair	\$500K-1M
Maintenance Dredging Mispillion River	\$250-500K
Aberdeen Proving Ground CMS	\$25M
Outdoor Recreation Center	\$1-3M
Visibility Items	\$250-500K

Philadelphia Small Business FY08 Awards

Total CONUS \$300,591,211	Award \$	Actual %	Goal %
Small Business	\$46,369,576	15.4	40.0
Small and Disadvantaged	19,001,394	6.3	18.0
Women-owned	6,678,860	2.2	5.8
HubZone	16,109,664	5.4	10.0
Service-Disabled Veteran			

Philadelphia Small Business FY08 Subcontracting Opportunities

	Estimated \$
Beach Nourishment Cape May Inlet	\$ 5-10M
Bethany/South Bethany Beach Nourishment	\$10-25M
Maintenance Dredging	
Schuylkill River	\$1-5M
Philly to the Sea	\$1-5M
IWW Delaware River to Chesapeake Bay	\$1-5M
Wilmington Harbor	\$1-5M
Fairless Hills Turning Basin	\$1-5M

Bethany Beach, Delaware Beach Restoration



United States Army Corps of Engineers North Atlantic Division
Small Business Conference
28-29 April 2008

Fort Dix, NJ

Controlled Humidity Storage Facility

(RANCO Construction)



United States Army Corps of Engineers North Atlantic Division
Small Business Conference
28-29 April 2008

Philadelphia Small Business FY09 Opportunities

	Estimated \$
At Dover Air Force Base:	
Skills Development Facility	\$1-5M
Bio-Engineering Enviro-Facility (BEEF)	\$1-5M
Air Crew Life Support Facility	\$5-10M
<u>Subcontracting Opportunities:</u>	
Armed Services Medical Examiner Facility	\$40M+
Fitness Center	\$15-20M

Marine Design Center FY08 Subcontracting Opportunities

	Estimated \$
NWP Survey Boat Rodolf	\$1-5M
NWP Survey Boat Hickson	\$1-5M
MVM Hurley Ladder	\$1-3M
SWL MPLD Floating Crane	\$15-20M
NWP Yaquina Repowering	\$1-5M
NWP Essaysons Draghead & Jetting	\$1-3M
SAW Shallow Draft Dredge Replacement	\$5-10M
MVN Wheeler Repowering	\$5-10M
MVM Crane Barge Revetment	\$5-10M
MVS Potter Flexible Discharge	\$5-10M
MWP Yaquina Dredging System Improvement	\$1-5M
NWK Stephenson Replacement	\$1-5M
LRH Marmet Crane Barge	\$1-5M

Philadelphia Small Business FY09 Subcontracting Opportunities

	Estimated \$
Beachfills	
Great Egg to Peck Beach, Ocean City NJ	\$1-5M
Barnegat to Little Egg Harbor, Long Beach Island, NJ	\$1-5M
Townsend Inlet to Cape May, NJ	\$1-5M
Brigantine Inlet to Great Egg Harbor Inlet Absecon, NJ	\$1-5M
MEC Response Barnegat to Little Egg Harbor Inlet, Long Beach Island, NJ	\$10-25M

Philadelphia Small Business FY09 Contracting Opportunities

Aberdeen Proving Ground C4ISR Phase II:

C2/CNT East Building	\$100M+
JSEC Building (5116)	\$15-25M
Power & Cooling Bldg West (5100)	\$10-15M
Bldg 5046 Fabrication	\$10-15M
SPO Safety Bldg (5016)	\$10-15M
C4ISR Warehouse	\$15-25M
Power & Cooling East (5014)	\$ 5-10M
CN/CNT Storage Facility (5043)	\$10-15M

C4ISR Site Rendering Aberdeen Proving Ground, MD



United States Army Corps of Engineers North Atlantic Division
Small Business Conference
28-29 April 2008