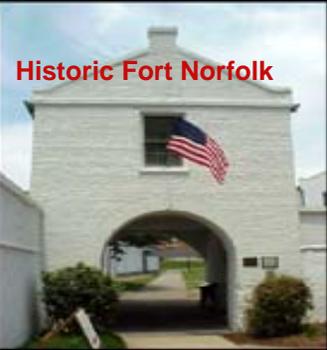


Historic Fort Norfolk



Norfolk District

**“Small Business –
Big Opportunities
at
The North Atlantic Division”**

**COL Dionysios “Dan” Anninos
District Commander**

Norfolk District Small Business Program

FY 2007

USACE Goals by Category

Small Business (SB) – **Below Target**

Small Disadvantaged (SDB) – **Below Target**

Women-Owned (WO) – **Below Target**

HUBZONE (HUBZ) – **Exceeded**

Service Disabled Veteran (SDV) – **Below Target**

Historically Black College, University (HBCU) – **Below Target**

FY 2006

Small Business (SB) – **Exceeded**

Small Disadvantaged (SDB) – **Exceeded**

Women-Owned (WO) – **Exceeded**

HUBZONE (HUBZ) – **Exceeded**

Service Disabled Veteran (SDV) – **Exceeded**

Historically Black College, University (HBCU) – **Below Target**



FY 08 NAO Small Business Awards Thru 31 Mar 08

		<i>Actual</i>	<i>Goal</i>
Awarded	\$377M		
Small Business	\$ 82M	22%	40%
Small Disadvantaged	\$ 69M	18%	18%
Women-Owned	\$ 29M	8%	6%
HUBZONE	\$ 64M	17%	10%
Service Disabled Vet	\$276K	.07%	2%
HBCU	\$ 18K	69%	13%

Army CONUS Centers of Standardization

Total Dollar Value	\$990M
Service Disabled Veteran Set-Aside	\$476M
HUBZone Set-Aside	\$344M
Unrestricted	\$170M

SERVICE DISABLED VET

General Instruction Buildings (GIB)

Fort Benning, GA
Fort Gordon, GA
Hunter Airfield, GA

Dining Facilities (DFAC)

Fort Bragg, NC
Fort Carson, CO
Fort Leavenworth, KS
Fort Lee, VA
Fort Leonardwood, MO
Fort Lewis, WA
Fort McCoy, WI
Fort Riley, KS
Fort Sill, OK
Fort Stewart, GA

HUBZone

General Instruction Buildings (GIB)

Fort Benning, GA

Army Family Housing (AFH)

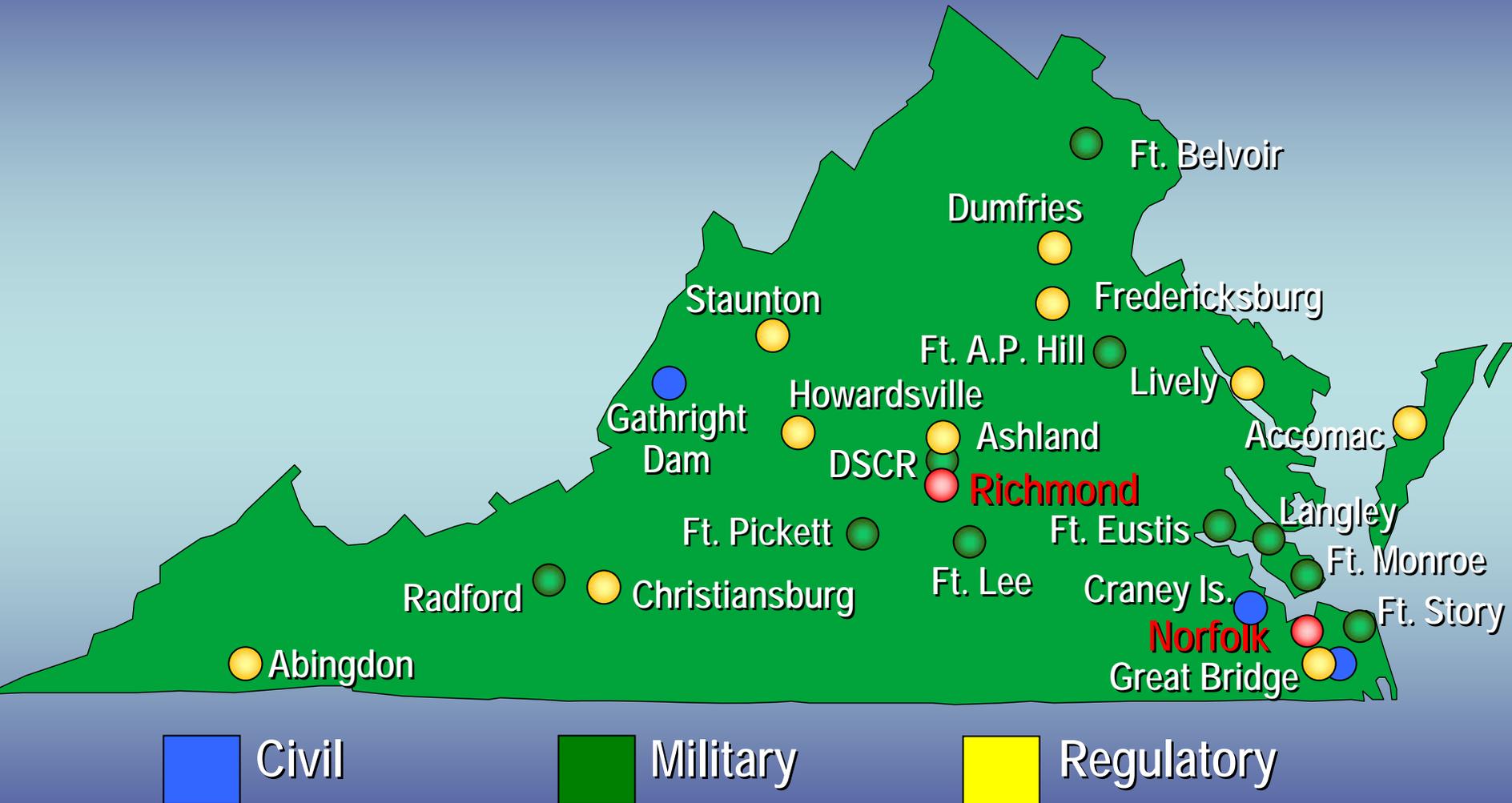
Dugway Proving Grounds, UT

Dining Facilities (DFAC)

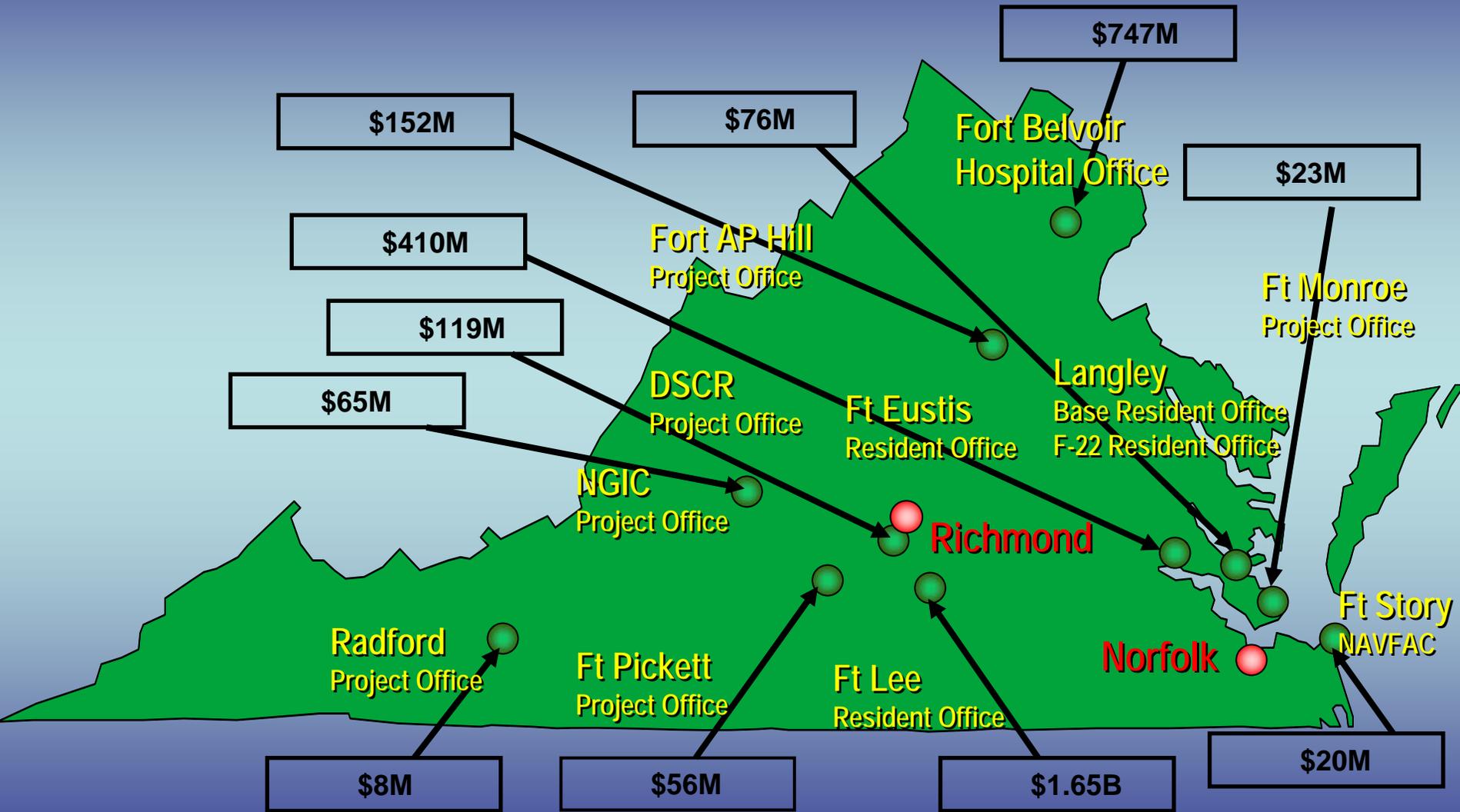
Fort Belvoir, VA	Fort Knox, KY
Fort Benning, GA	Yuma Proving Grounds, AZ
Fort Campbell, KY	White Sands Missile Range, NM
Fort Dix, NJ	
Fort Drum, NY	
Fort Hood, TX	
Fort Huachuca, AZ	
Fort Hunter-Liggett, CA	
Fort Jackson, SC	



Norfolk District Field Office Presence



Military Program FY08-13

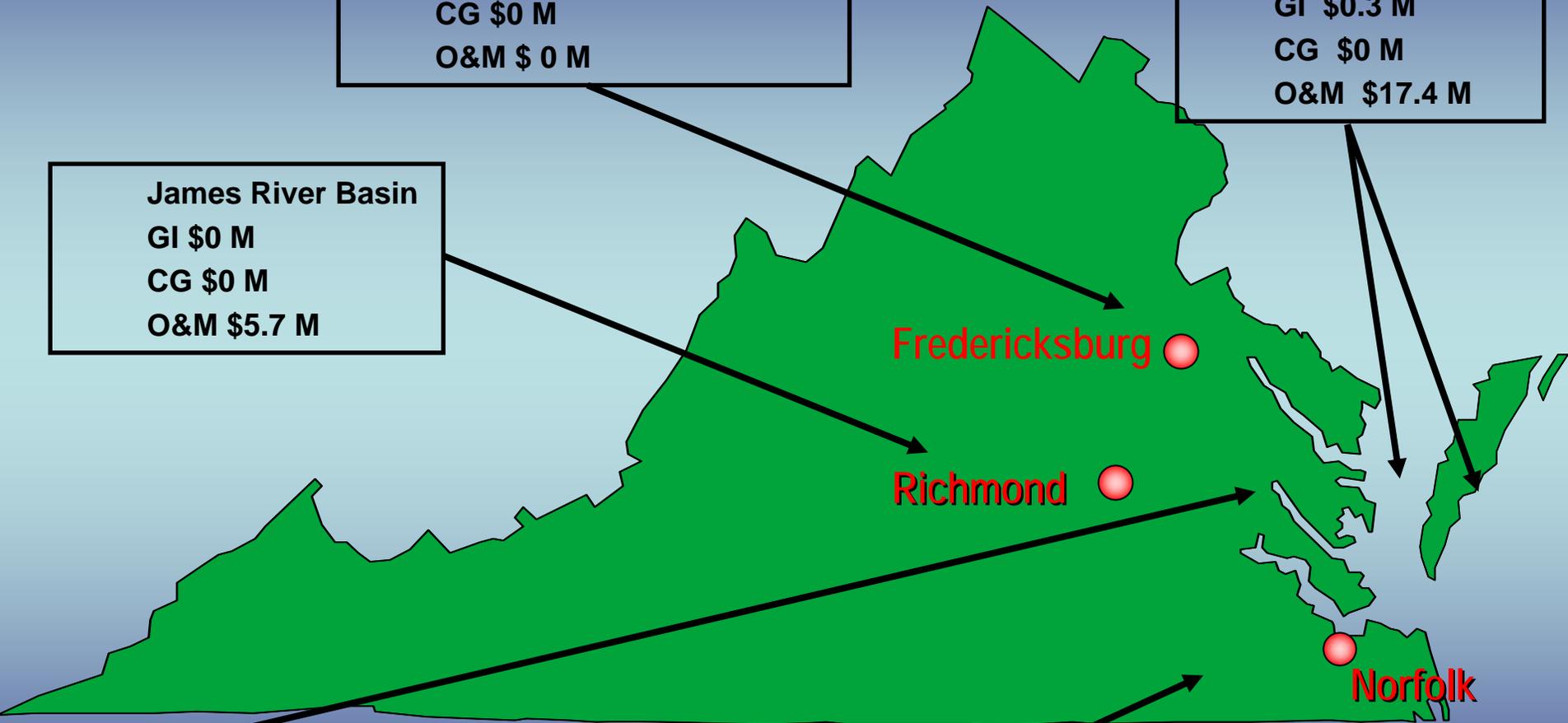


Civil Works: FY09 President's Budget

Rappahannock River Basin
GI \$0 M
CG \$0 M
O&M \$ 0 M

Chesapeake Bay/
Atlantic Coastal
GI \$0.3 M
CG \$0 M
O&M \$17.4 M

James River Basin
GI \$0 M
CG \$0 M
O&M \$5.7 M



York River Basin
GI \$0 M
CG \$0 M
O&M \$0 M

Chowan River Basin
GI \$0M
CG \$0M
O&M \$0M

NORFOLK ENGINEER DISTRICT



WORKIN FOR A LIVIN!

**Cargo Processing Facility Project
Fort Eustis, VA
Collette Contracting - 8(a)/Women-Owned**

South Elevation



**Command and Control Center, DSCR
Richmond, VA
ROBRA Contracting - 8(a)/Service Disabled Veteran**



**Fort Monroe Seawall Repair (Breakwaters)
Fort Monroe, Virginia
Waterfront Marine – Small Business**



Fort Monroe Seawall Repair (Breakwaters) Fort Monroe, Virginia Waterfront Marine – Small Business



**Training Area 5 (TA-5) Infrastructure
Fort Lee, Virginia
Fort Sill Apache Industries - 8(a)/HUBZone**



**Training Area 5 (TA-5) Infrastructure
Fort Lee, Virginia
Fort Sill Apache Industries - 8(a)/HUBZone**



**Theatre Support Vessel (TSV) Simulation Facility
Fort Lee, Virginia
York River Electric - 8(a)/HUBZone/Women-Owned**



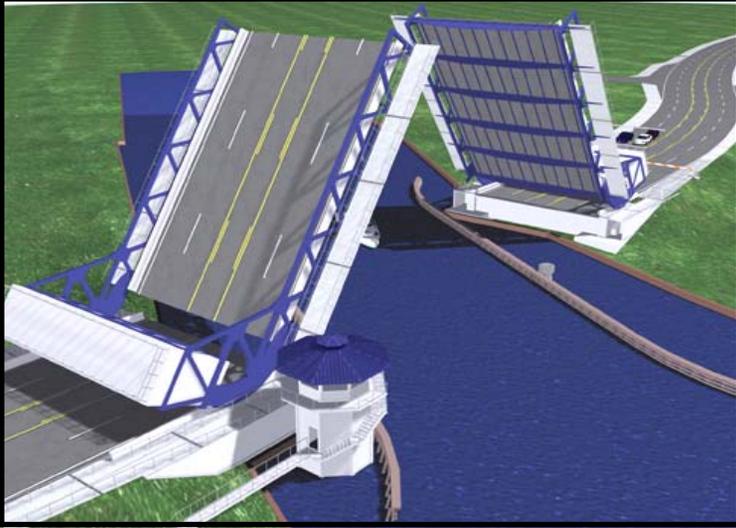
**Langley Building Renovations
Langley AFB, VA
Turner/Denny Construction - Service Disabled Veteran**



Elizabeth River Restoration Project



Great Bridge Bridge Replacement



Fort Eustis, Virginia



Fort Monroe, Virginia



Norfolk Naval Base, Virginia



Virginia Beach Hurricane Protection



Elizabeth River



Craney Island



Langley Air Force Base, Virginia



US Army Corps of Engineers Norfolk District



To Join the NAO team - Please Contact:

JACK BEECHER

Chief, Small Business Programs Office

757-201-7077 jack.beecher@usace.army.mil



Norfolk District: Serving the Nation and Community with Pride, Integrity and Value