



***NORTH ATLANTIC DIVISION
SMALL BUSINESS CONFERENCE***

Philadelphia, Pennsylvania

***NEW ENGLAND DISTRICT SMALL
BUSINESS OVERVIEW***

presented by

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Commander New England District

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Current Situation / Mission Overview



US Army Corps
of Engineers®

- 66,000 square miles
- 6,100 miles of coastline (7% of U.S. Total)
- 31 Flood Control Dams (8% of USACE Total)
- 13 major river basins
- 171 Federal Harbors (19% of USACE Total)
- 2 Hurricane Barriers (Stamford CT & New Bedford MA)
- Cape Cod Canal
 - 17 mile channel (with 7 mile land cut)
 - Only highway (2 bridges) and rail (1 bridge) access to the Cape **or ground evacuation from the Cape**
 - 17,300 annual transits (about 1,000 are recreational)
 - 2.2 billion gallons of petroleum annually
- Over 7500 Permit Applications Annually



2 Active Duty Bases:
• Hanscom Air Force Base
• Natick Labs

FY08 Program: \$214 Million

Military - \$72m

Civil Works - \$94m

IIS - \$48m

Includes \$35 Million
in support to EPA



Fiscal Year 2007 Small Business Awards

New England District

	Amount	Target	Actual
Small Business	\$44.0M	44.8%	41.6%
Small Disadvantaged	\$18.1M	19.9%	17.1%
Women-Owned	\$ 3.4M	5.4%	3.2%
HUBZone	\$ 6.5M	9.2%	6.1%
Service-Disabled Veteran-Owned	\$ 2.4M	1.5%	2.2%



Small Business Success Stories

New England District



Demolition Lab, Barre, MA 8(a)/ WOSB \$360K



BCE Hanscom, MA 8(a) \$3.2M



Partridge Brook, NH 8(a) /HUB \$712K



Border Patrol Station, ME SB \$7.5M



Pre-Placed Contracts

New England District

- ✿ TERC - contracts with **Environmental Chemical Corp.**, and **Jacobs** – **Tetra Tech FW Joint Venture**
- ✿ Site Specific TERC – with **Weston Solutions** for work at GE Pittsfield/Housatonic River and **Shaw Environmental** for work at MMR
- ✿ Remedial Action Contract (RAC) - contracts with **Weston Solutions**, **Cabrera Services**, **Sevenson Environmental Services** and **Charter Environmental**
- ✿ A/E contracts - contracts with **URS Group**, **The Johnson Company**, **Atlantic Environmental**, **Watermark Environmental**, **Haley & Aldrich**, **CDW**, and **PB Americas**
- ✿ Professional Services – contracts with **DAMOSVISION** and **ENSR**



FY 2008 - Opportunities

New England District

Project

Est Range

- Environmental Services, GE/Housatonic River, Pittsfield, MA \$20 - 25M *
- Environmental Service (SB) \$10 – 20M *
- Archaeological Services (SB) \$10 – 20M *
- National Museum of the United States Army @ Ft. Belvoir, VA
 - Exhibit Development Contract \$10 – 20M
 - Design Contract \$5 – 10M *
- Soldiers System Center, Natick, MA (2-5 projects) \$1 - 2M

* Proposals in, evaluations underway



FY 2008 – Opportunities

New England District

Project

Est Range

- New Reserve Center, Ayer, MA (Louisville District) \$75 – 85M
- New Reserve Center, Rutland, VT (Louisville District) \$20 – 30M
- Flood Damage Reduction, Muddy River, MA Phase 1 \$10 – 20M
- Environmental Restoration, Mill River, Stamford, CT \$5 - 10M
- Maintenance Dredging Norwalk Harbor, CT \$5 – 10M
- Maintenance Dredging North Cove, CT \$2 – 5M
- Environmental Restoration, Broad Meadows Marsh, MA \$2 – 5M
- Emergency Streambank, Holmes Bay, ME \$500K – 1M
- Maintenance Dredging Bullocks Cove, RI \$500K – 1M



Subcontracting Opportunities

New England District

Ongoing Work

Contract

- | | |
|--------------------------------------|--------------------------------------|
| • New Bedford Harbor | Jacobs |
| • Elizabeth Mine, VT | Weston |
| • Shpack Landfill, MA | Conti |
| • Devens, MA | Charter Environmental, Hydrogeologic |
| • Massachusetts Military Reservation | ECC, Tetra Tech |



FY 2009 – Possible Opportunities

New England District

<u>Project</u>	<u>Est Range</u>
• New Reserve Center, Middletown, CT (Louisville District)	\$60 – 70M
• New Reserve Center, White River Junction, VT (Louisville District)	\$20 -30M
• MEPS Renovation Barnes Building, Boston, MA	\$5 – 10M
• Environmental Restoration, Milford Pond, Milford, MA	\$5 – 10M
• Maintenance Dredging, Norwalk Harbor, CT	\$2 - 5M
• Maintenance Dredging, North Cove, CT	\$2 - 5M
• Maintenance Dredging, Cocheco River, NH	\$2 - 5M
• Environmental Restoration, Winnapaug Pond, RI	\$1 – 2M



FY 2009 – Possible Opportunities

New England District

Project

Est Range

- Improvement Dredging, Bucks Harbor, ME \$1 - 2M
- Improvement Dredging, Blackwater River, NH \$1 - 2M
- Maintenance Dredging, Green Harbor, MA \$1 - 2M
- Improvement Dredging, Charlestown Breachway, RI \$500K – 1M
- Emergency Streambank, Westfield River,
Cummington, MA \$500K – 1M
- Emergency Streambank, Westfield River, Agawam, MA \$100 - 500K



Contact Information

New England District

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