



**US Army Corps
of Engineers** ®
Baltimore District

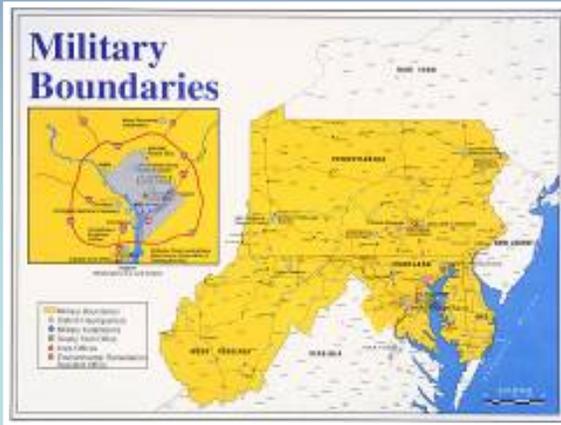
Proud Past...Dynamic Future

Baltimore District

COL Peter W. Mueller
District Commander

United States Army Corps of Engineers North Atlantic Division
Small Business... BIG Opportunities
28-29 April 2008

Baltimore District Snapshot



6 States + District of Columbia

23 Military Installations

2 Major Watersheds (Potomac & Susquehanna)

49,000 square miles / 7,000 miles of coastline

49 Field Offices in addition to Baltimore Headquarters

14 Flood Damage Reduction Dams & Reservoirs

58 Local Flood Protection Projects

290 Miles of Federally Maintained Navigation Channels

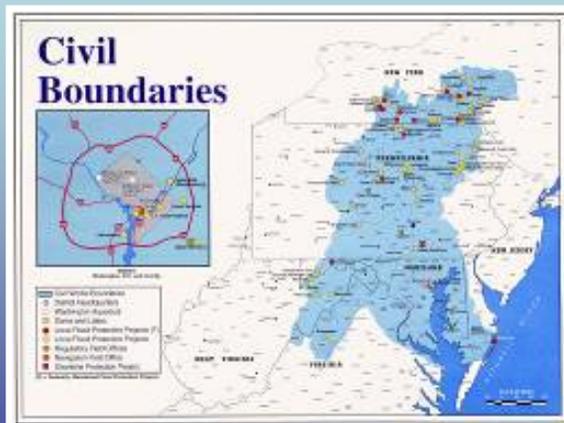
5,880 Permits Applications (Annually)

670 Acres of Wetland Habitat Restoration (Annually)

Contingency Response

More than 216 Employees Deployed over the last 3 years

180 Million Gallons Drinking Water Supplied (Daily)



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Baltimore Mission Areas



US Army Corps of Engineers®

Military Programs

- Master Planning
- Design and construction
- Base operations
- Environmental support
- ATFP, Energy Savings
- Geospatial Engineering
- 13 Centers of Expertise

Real Estate



- Acquire, manage, dispose
- DOD Recruiting facilities
- Contingency operations
- In Europe Responsibility Delegated to IMAE
- OCONUS Host Nation Accommodation Requests

Interagency Support

- DOD
- Federal
- State
- Local
- International



- ## Homeland Security
- Critical Infrastructure
 - Anti-terrorism planner
 - Infrastr-Security Partnership

Civil Works

- Navigation
- Flood Control, Shore Protection
- Water Supply, Regulatory
- Recreation, Disaster Response
- Environmental Restoration

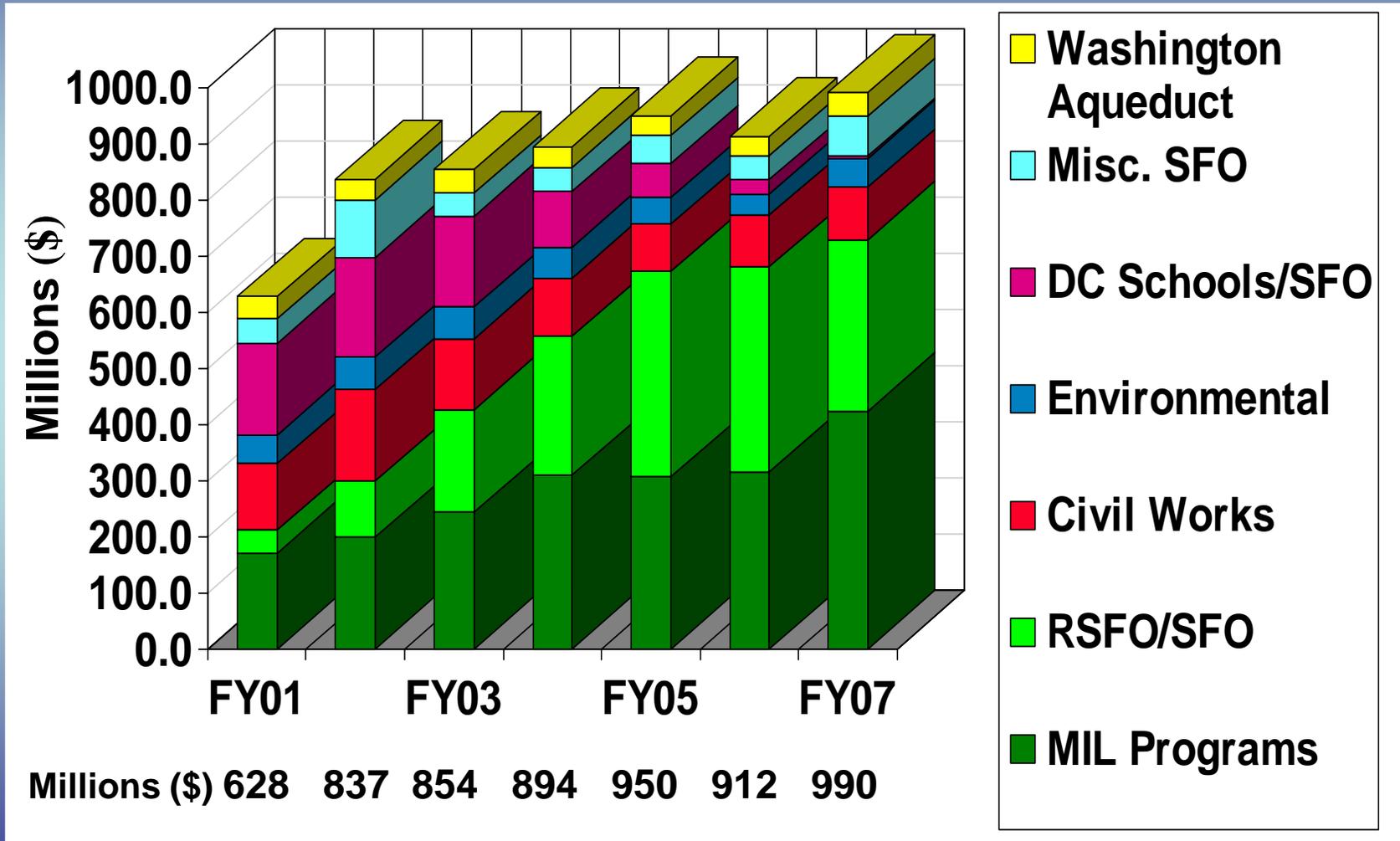




Program Trends



US Army Corps
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NAB SB Numbers FY05-FY07



Category	FY07	FY06	FY05
Small Business Awards	\$256M	\$114M	\$238M
Small Disadvantaged	\$144M	\$78M	\$76M
Women-Owned Awards	\$52M	\$32M	\$15M
Service Disabled Veterans	\$11M	\$2M	\$7M
HubZone Awards	\$38M	\$44M	\$105M
Historically Black College	\$200K	\$0	\$15K
Total Dollars Obligated:	\$556M	\$570M	\$391M

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Growth Areas for SB:

Significant subcontracting opportunities in our region for all small business contractors to support large BRAC contracts



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The Baltimore District expects extensive opportunities for construction, civil and environmental small business firms. Additionally, as a full service contracting agency, we continue to offer opportunities to all types of small business contractors.



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FY08 SB Opportunities



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- FY08 Forecast set aside \$200M+ for all categories of small business

Highlights:

- 4 CM Contracts (\$10-15M each) for SDVOB, 8(a), HUBZone
 - Ft Meade, Ft Detrick, Aberdeen Proving Grounds, PA Installations
- Chiller Replacement Project (\$3-5M), Ft. Belvior, SDVOB
- 2 Barracks Renovation Projects (\$5-10M ea), Ft Belvior, SDVOB, HUBZone
- Patuxent Beach Road Project (\$1-2M), SDVOB
- Maintenance Dredging, (<\$1M), SB
- Early Site Utilities Package, USAMRIID, Ft Detrick, (\$5-10M), 8(a) comp
- Radiological Services: \$29.5M, up to 5 awards, all SB set-aside
- HTRW/MM AE Services: \$6M each, 2 8(A) awards
- HTRW/MM AE Services: \$12M each, 6 awards, UNR - SB subcontracting opportunities
- Military Munitions Services: \$120M, up to 6 awards, all SB (at least 1-8(a), 1-HZ, 1-SDV)
- Military Munitions Services: \$180M, up to five awards, UNR - SB subcontracting opps

FY08 Forecast can be found:

<http://www.nab.usace.army.mil/contracts/ForecastFY08-22Jan.pdf>

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For More Information:

Deputy for Small Business: Carlen Capenos
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Baltimore District Website:

<http://www.nab.usace.army.mil>

Baltimore District FY08 Forecast:

<http://www.nab.usace.army.mil/contracts/ForecastFY08-22Jan.pdf>

Current Contracting Opportunities and recently awarded contracts:

<http://www.nab.usace.army.mil/ebs.htm>

List of BRAC work through FY13:

<http://www.nab.usace.army.mil/BRAC>

(Select “Potential Work”)

